
You're
one-of-a-kind.

So is your
portfolio.

Credential Managed Account

Credential Managed Account

A premium wealth
solution designed
and managed
just for you.

Activities performed by Aviso Wealth are conducted through Credential Qtrade Securities Inc.



Simplicity

Your Credential Managed Account is an account that holds your unique investment portfolio of stocks, bonds, pooled funds and ETFs

Ease

As a discretionary managed program, all day-to-day details such as portfolio management, trading and oversight are managed by the portfolio management team

Savings

A single, annual fee for all-inclusive advisory services, plus potential tax efficiencies

Expertise

Pension-calibre investment managers selected and monitored by Avis Wealth

Exclusive

Available only to credit union members

Welcome to your wealth management solution.

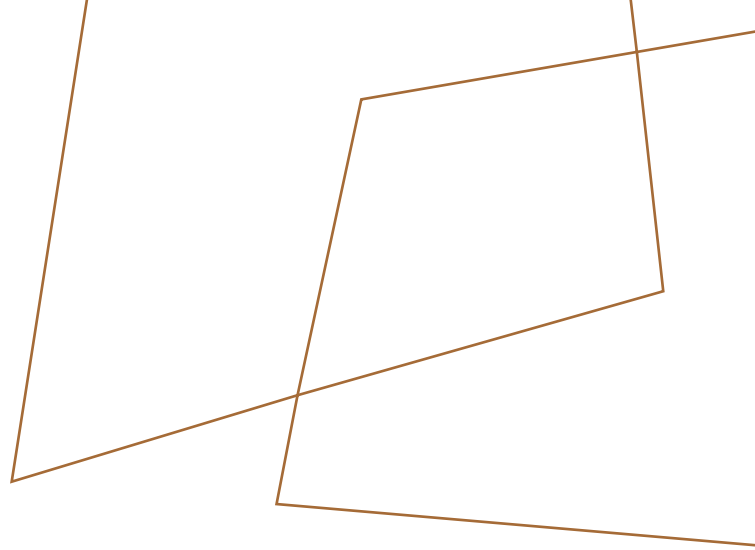
There comes a time when your wealth requires special attention. You have built considerable assets and your needs have become more complex.

We have a simple solution.

Your Credential Managed Account holds a customized investment portfolio that matches your unique needs, goals, and risk tolerance.

Our simplified process offers a range of experts to help you achieve your financial objectives.

1. With your financial advisor, complete a thorough questionnaire to capture all of your relevant details
2. Aviso Wealth develops your investment strategy and builds your portfolio, combining a variety of investment management firms, strategies, and asset classes to get the best fit
3. Your portfolio is managed and monitored by investment professionals at Aviso Wealth
4. Meet with your financial advisor regularly to discuss your progress towards achieving your financial goals.



How do you want to spend your time?

Managing wealth successfully is complex and time-consuming. By entrusting your wealth to the experts, you can feel confident while you focus on other priorities.

What's better than one great manager? Multiple managers.

A Credential Managed Account gives you access to pension-calibre investment management firms. Your portfolio combines the expertise of firms such as Dixon Mitchell, Beutel Goodman, Lazard Asset Management, Guardian Capital, QV Investors, Jarislowsky Fraser, and Manning & Napier.

Separately managed account means undivided attention.

Your assets are managed separately—not combined with other investors—so your portfolio receives individual attention by your financial advisor, Aviso Wealth, and the investment managers.

It pays to bring your investments together in one place.

One simple, annual fee based on account size is paid monthly with no transaction fees or commissions.

Investing that's less taxing.

The portfolio managers implement strategies aimed at optimizing your after-tax returns. And since you directly own the underlying securities, in addition to units of pooled funds, there's the opportunity for greater tax efficiency. Management fees are also potentially tax deductible for non-registered accounts.

You'll be in the know.

Customized reporting lets you see what's happening in your portfolio with clear and detailed explanations of your strategy, holdings, performance, the markets, fees, and more.

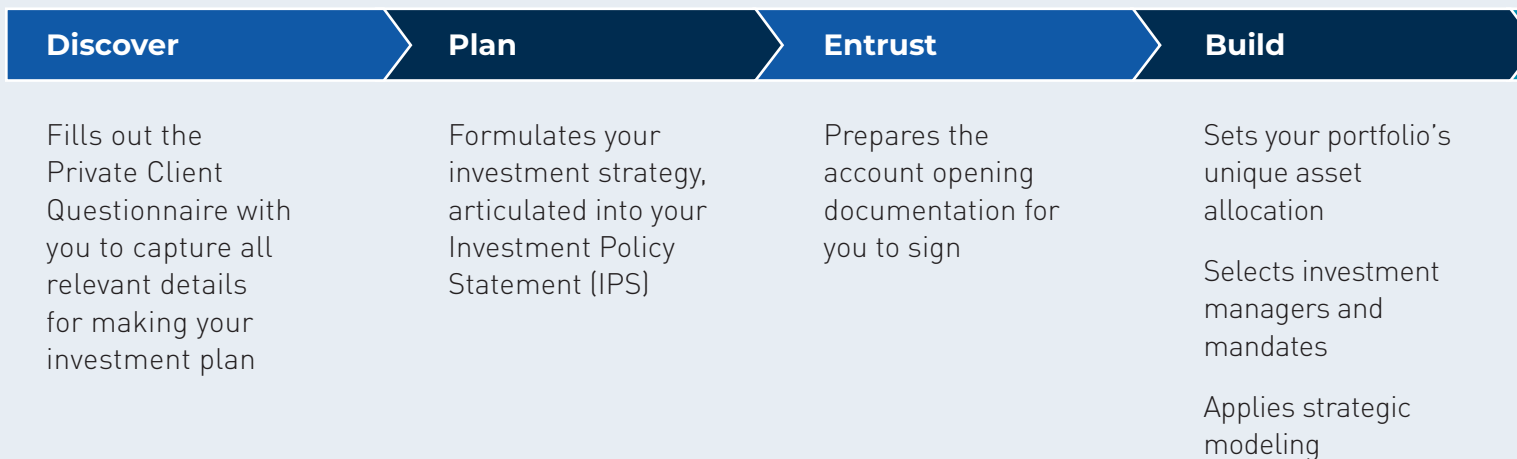
When you want to do well, and do good.

You have access to responsible investing options overseen by NEI Investments, one of Canada's leading responsible investing firms.

How Credential Managed Account **works.**

A wide range of experts work together to help you achieve your financial objectives.

- Your financial advisor ■ Select investment management firms
- Portfolio management team



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Manage

Conducts investment research and security analysis

Makes buy/sell decisions

Monitor

Executes trades

Rebalancing

Ongoing due diligence and monitoring for style and performance consistency

Administration

Reporting, including detailed quarterly investment reviews

Review

Regularly reviews portfolio with you

Stays apprised of changes in your personal situation that could affect your investment objectives and/or strategy

Broad selection of investment managers and asset classes

The Credential Managed Account has access to world class investment managers.

Each investment manager is a specialist, focused on an asset class, geography, or style of investment management. The investment manager oversees a specific mandate of securities that represent their area of expertise and on your behalf, make all the buy and sell decisions for the securities within each mandate. With each investment manager, a team of qualified analysts conducts thorough research on securities before implementing into a portfolio.

The portfolio management team who plans, builds and monitors your portfolio, works closely with the investment managers and conducts due diligence to ensure that investment managers are adhering to style and performance consistency. The portfolio management team is comprised of qualified investment professionals who often hold their CFA (Chartered Financial Accountant) designation.

JARISLOWSKY FRASER
GLOBAL INVESTMENT MANAGEMENT



GUARDIAN CAPITAL LP

BG BEUTEL, GOODMAN
& COMPANY LTD.

NEI



GUARDIAN CAPITAL LP

BG BEUTEL, GOODMAN
& COMPANY LTD.

Responsible
Investing

Fixed
income

Balanced

JARISLOWSKY FRASER
GLOBAL INVESTMENT MANAGEMENT

**DIXON
MITCHELL**
INVESTMENT COUNSEL

North
American
Equity

Total
Equity

**CMA
INVESTOR**

**MANNING
& NAPIER**

LAZARD
ASSET MANAGEMENT

US
Equity

International
Equity

QV
Investors Inc.

GUARDIAN CAPITAL LP

Canadian
Equity

Global
Equity

Sionna
Investment Managers

LAZARD
ASSET MANAGEMENT

Canadian
Small Cap
Equity

GUARDIAN CAPITAL LP

QV
Investors Inc.

You can invest with confidence, **with Aviso Wealth.**

The Credential Managed Account is offered through Aviso Wealth.

Owned by the credit unions, Aviso Wealth is one of Canada's largest independent wealth management firms, serving 375,000+ members at 150 credit unions across Canada.

With over \$100 billion of assets under administration and management, Aviso Wealth has the resources to bring the best products and services to credit unions and their members, and the scale and financial strength that bring stability.

Activities performed by Aviso Wealth are conducted through Credential Qtrade Securities Inc.

Backed by the strength of leading financial institutions.



33%

17%

50%

CU CUMIS Wealth Holdings LP

Desjardins Group



Wealth management

Asset management

Digital wealth

Correspondent & institutional

NEI Investments

Qtrade Direct Investing
VirtualWealth

Aviso Correspondent Partners

Investments

Credential Asset Management (MFDA)
Credential Qtrade Securities (IIROC)

Insurance

Credential Financial Strategies
Credential Insurance Services

Learn more about premium wealth management
designed for credit union members.

Speak to your financial advisor.

The Power of Us / **aviso** wealth 

Credential Managed Account is available exclusively to credit union members across Canada.

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